

# Head of Community Relationships Fundraising

## 1 year Maternity cover to start Mid-February

**Location:** North Yorkshire  
**Salary:** £40,000 per annum  
**Hours:** 37.5 hours per week  
**(Applications for part time working are welcome)**

Harrogate District Hospice Care is a registered charity in England and Wales (518905) with a family of services operating as Herriot Hospice Homecare, Just 'B', Saint Michael's Hospice and Talking Spaces.

We are looking for an ambitious individual to join our team for a one year period to cover maternity leave, playing a key role in leading and managing our fundraising team, ensuring strategy and income targets and other KPIs are met and high standards of fundraising practice followed. As Head of Community Relationships (Fundraising) you will have the opportunity to embed the strategy and area business plans and ensure they are successfully implemented and deliver net income growth across all our brands.

You will play a lead role in a developing and delivering the strategic aims of the organisation as well as driving improvements in the way we fundraise and maximising opportunities for growth and development. You will build strong working relationships across the organisation, representing fundraising in a number of internal and external forums.

Successful candidates will have a strong track record in supporter or customer relations; in leading large complex teams with a range of specialisms and handling change and challenge and have experience driving income growth and continuous fundraising improvement across an organisation or team. Ideally the successful candidate will also have good knowledge of Fundraising regulation and best practice.

For a full job description and person specification follow the link below. You will be asked questions relating to them as part of the recruitment process for this role.

We are looking for someone with experience of working across a broad portfolio of income streams and a proven track record in generating income against targets. You will have exceptional interpersonal skills, and the ability to influence a wide range of stakeholders. Working collaboratively and being a team player are essential skills. The successful candidate will understand the balance of being hands-on in order to get things done and working strategically so that Saint Michaels meets its long-term objectives.

The role is will work across our bases in Harrogate and Northallerton with other travel required as necessary. Our Harrogate offices are based at Hornbeam Park, just a few minutes' walk from Hornbeam Park train station and well

located for commutes from Leeds, York and surrounding areas via train or car. Our Northallerton office is based in Omega Business Village on Thurston Road. If you would like a further information or an informal chat, please call 01423 876086.

Successful applicants are required to provide an enhanced disclosure. Disclosure expense will be met by employer.

**Benefits include:-**

- Competitive rates of pay
- 35 days paid holiday per year for full time
- Comprehensive Induction Programme
- Contributory Pension Scheme with employer contribution of 8% and variable employee contribution
- Employee Assistance Programme
- Free Car Parking/Walking distance from Hornbeam Park Station
- Free DBS/CRB check

Successful applicants are required to provide an enhanced disclosure. Disclosure expense will be met by employer.

**Please click [Apply](#) and you will be forwarded to our recruitment website. Alternatively please call Helen/Alison in the HR team at Saint Michaels Hospice.**

**Completed applications to be received by 9am on 21<sup>st</sup> January 2020**

**Interviews will be held on 28<sup>th</sup> January 2020**